# Inácio Guerberoff Lanari Bó

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## Fields

Microeconomic Theory, Matching Theory, Market Design, Experimental and Behavioral Economics

## Education

Boston College, Chestnut Hill, MA

Ph.D., Economics, 2014

M.A., Economics, 2010

Universidade de São Paulo, São Paulo, Brazil

M.Eng., Electric Engineering, 2008

Universidade Estadual de Campinas, Campinas, Brazil

B.A., Computer Science, 2003

## Academic positions

Department of Economics, Faculty of Social Sciences – University of Macau, Macau Associate Professor, May 2023 – Today

China Center for Behavioral Economics and Finance – SWUFE, Chengdu, China Associate Professor, April 2021 – May 2023

Department of Economics and Related Studies – University of York, York, United Kingdom Lecturer (Assistant Professor), September 2019 – April 2021

WZB Berlin Social Science Center, Berlin, Germany

Postdoctoral Research Fellow, September 2014 – August 2019

## **Policy Consulting**

Instituto de Pesquisa Econômica Aplicada (IPEA), Brasília, Brazil

Senior Doctoral Fellow, project "Estudos para aprimoramento da gestão de pessoas e processos na Administração Pública Federal," Jan 2024 – Sep 2024;

Organización de Estados Iberoamericanos (OEI), Brasília, Brazil

Technical Consultant, "Enhancing Educational Equity: Analyzing Learning Indicators, Assessment Coverage, and Resource Allocation in Brazilian Education," Jul 2024 – Nov 2024;

Inacio Bo C.V. Page 1 of 5

## **Publications**

- Strategic Responses to Personalized Pricing and Demand for Privacy: An Experiment (with Li Chen and Rustamdjan Hakimov), Games and Economic Behavior, (2024) Vol. 148, November, P. 487–516.
- Generalized Cumulative Offer Processes (with Jörgen Kratz and Makoto Shimoji), Review of Economic Design (2024) Volume 28, pages 573—591.
- Pick-an-object Mechanisms (with Rustamdjan Hakimov), *Management Science* (2024) Volume 70, Issue 7, Pages 4167—4952.
- Racial and income-based affirmative action in higher education admissions: lessons from the Brazilian experience (with Rodrigo Zeidan, Silvio Luiz de Almeida and Neil Lewis, Jr. ), Journal of Economic Surveys (2024) Volume 38, Issue 3, Pages 956—972.
- Assignment Maximization (with Mustafa Oguz Afacan and Bertan Turhan), *Journal of Public Economic Theory* (2023) Vol. 25, Issue 1, P. 123—138.
- The Iterative Deferred Acceptance Mechanism (with Rustamdjan Hakimov), Games and Economic Behavior, (2022) Vol. 135, September, P. 411-433.
- o Popular mechanisms (with Mustafa Oguz Afacan), *Journal of Mathematical Economics*, (2022) Vol. 102, October.
- Hiring from a pool of workers (with Azar Abizada), Journal of Economic Behavior and Organization, (2021) Vol. 186, P. 576-591
- Competitive Screening and Information Transmission (with Chiu Yu Ko), Journal of Public Economic Theory, (2021) Vol. 23, No. 3, P. 407-437
- o College admissions with multidimensional reserves: the Brazillian affirmative action case (with Orhan Aygün), *American Economic Journal: Microeconomics*, (2021) Vol. 13, No. 3, P. 1-28
- o Iterative Versus Standard Deferred Acceptance: Experimental Evidence (with Rustamdjan Hakimov), *The Economic Journal*, (2020) Vol. 130, No. 626, P. 356–392
- Strategic Schools under the Boston Mechanism Revisited, (with C.-Philipp Heller), Social Choice and Welfare, (2017) Vol. 48, No. 3, P. 545-572.
- Fair Implementation of Diversity in School Choice, *Games and Economic Behavior*, (2016) Vol. 97, No. May, P. 54-63.
- Studies on the effect of the expressiveness of two strategy representation languages for the iterated n-player Prisoner's Dilemma, (with D. Queiroz and J. Sichman), Revue D'intelligence Artificielle, (2011) 25,no. 1 (2011): 69-82

## Working Papers

- Proposta de alteração nas regras para ocupação das cotas noingresso discente às instituições federais de educação superior (with Adriano Senkevics) (2023)
- o Incentive-compatible public transportation fares with random inspection (with Chiu Yu Ko) (2022)
- $\circ$  Designing Heaven's Will: Assigning Civil Servants by Drawing Lots in Imperial China (with Li Chen) (2021)

Inacio Bo C.V. Page 2 of 5

## Refereeing Service

Economic Review, Games and Economic Behavior, International Journal of Game Theory, Journal of Behavioral and Experimental Economics, Journal of Economic Behavior and Organization, Journal of Economic Theory, Journal of Mathematical Economics, Journal of Political Economy, Journal of Political Economy: Microeconomics, Journal of Public Economic Theory, Management Science, Review of Economic Design, Review of Economics and Statistics, Social Choice and Welfare, The Economic Journal, Theoretical Economics.

## Grants

**APAEM Seed Grant**, Principal Investigator, 2023–2025 USD 22,400.00

University of Macau Startup Grant, Principal Investigator, 2023 USD 24,900.00

Guanghua Hundred Talents Program, Principal Investigator, 2021 USD 84,400.00

## Teaching

## University of Macau, Macau

Instructor, Mathematics for Economics (Undergraduate), Spring 2024, 2025 Instructor, Advanced Microeconomics (Undergraduate), Spring 2024, 2025

## Southwestern University of Finance and Economics, Chengdu

Instructor, Academic Writing (Ph.D), Spring 2022

Instructor, Research Methods in Economics (Ph.D), Fall 2021, Spring 2022 Instructor, Industrial Organization (Masters), Fall 2021

#### University of York, York

Instructor, Advanced Microeconomics, Spring 2020, 2021 Instructor, Mathematical Economics, Autumn 2019, 2020 Instructor, Experimental Economics, Autumn 2019, 2020

### Humboldt University, Berlin

Instructor, Applications of Market Design, Spring 2015

### Boston College, Chestnut Hill, MA

Teaching Assistant, Principles of Macroeconomics, Spring 2013

Instructor, Principles of Microeconomics, Fall 2011, Fall 2012, Summer 2013

Teaching Assistant, Industrial Organization, Fall 2013

Co-Instructor, Math Review for incoming Ph.D. Students, Summers 2010, 2011

Teaching Assistant, Graduate Microeconomic Theory II, Spring 2010, 2011

Teaching Assistant, Graduate Microeconomic Theory I, Fall 2009, 2010

Teaching Assistant, Theories of Distributive Justice, Fall 2008

## Events Organized

Greater Bay Area Market Design Workshop 2024, October 17–18, 2024 University of Macau, Macau.

Greater Bay Area Market Design Workshop 2023, October 16–17, 2023 University of Macau, Macau.

Inacio Bo C.V. Page 3 of 5

### First U.K. matching meeting workshop, March 6th, 2020

Co-organized with Jan-Christoph Schlegel (City University of London).

## Designing and evaluating matching markets, June 27–28, 2019

Co-organized with Lars Ehlers and Dorothea Kübler. Funded by BERA, DFG, and the Leibniz Association.

## Matching Markets: Combining Theory and Applications, July 14–15, 2016

Co-organized with Rustamdjan Hakimov and Dorothea Kübler. Funded by a DFG grant, co-applied with Dorothea Kübler.

### Presentations

#### 2014

Boston College Microeconomics Seminar, University of São Paulo, Matching in Practice Workshop - Lisbon.

#### 2015

Berlin Behavioral Economics Workshop, Corvinus Game Theory Seminar, MATCH-UP 2015, Matching in Practice Workshop - Barcelona, 11th SING St Petersburg, National University of Singapore Departmental Seminar, National University of Singapore IO Seminar.

#### 2016

ITAM Matching Workshop, Berlin Behavioral Economics Workshop, Matching in Practice Workshop - Paris, Social Choice and Welfare Conference, Lisbon Game Theory Meetings, Matching in Practice Workshop - Budapest.

#### 2017

MATCH-UP 2017, Shanghai University of Finance and Economics Departmental Seminar, Wuhan University Departmental Seminar, Conference on Economic Design, Society for Advancement of Economic Theory Conference, Lisbon Game Theory Meetings.

#### 2018

Society for Advancement of Economic Theory Conference, Social Choice and Welfare Conference, Econometric Society Meeting, Higher School of Economics Department Seminar, Frontiers of Market Design Conference in Lund University, Lisbon Game Theory Meetings, Matching in Practice Workshop - Mannheim, University of Lausanne.

#### 2019

Aix-Marseille University, Helsinki Graduate School of Economics, University of Paderborn Departmental Seminar, National University of Singapore Departmental Seminar, Xiamen University Departmental Seminar, Conference on Economic Design - Budapest, Society for Advancement of Economic Theory - Ischia, Lisbon Game Theory Meetings.

#### 2020

York Thursday Workshops, U.K. Matching Meeting, Econometric Society North American Winter Meetings, Conference on Mechanism and Institution Design, Lausanne Matching and Market Design Workshop, North Carolina State University Theory Seminars.

#### 2021

Nanjing Audit University, Shanghai Jiaotong University, Asian Meeting of the Econometric Society, China Meeting of the Econometric Society, Federal University of ABC, Peking University, HIT Shenzhen.

### 2022

Virtual East Asia Experimental and Behavioral Economics Seminar Series, University of Kyoto, Workshop of Behavioral and Experimental Economics of the Americas, Tsinghua BEAT Conference, Conference on Mechanism and Institution Design, University of Macau, Iowa State University Market Design Workshop, University of Alabama, Federal University of Viçosa, Helsinki Graduate School of Economics.

Inacio Bo C.V. Page 4 of 5

### 2023

Nanyang Technological University, National University of Singapore, Singapore Management University, Shanghai University of Finance and Economics, NYU Shanghai, Shandong University, Lisbon Game Theory Meetings, Lausanne Market Design Workshop, CCBEF Workshop, Society for Advancement of Economic Theory, WZB Workshop on Strategy-proofness.

#### 2024

Indian Statistical Institute (Delhi), Lisbon Game Theory Meetings, Research Institute for Policy Evaluation and Design (Bangkok), University of Tehran, Ferdowsi University of Mashhad, University of Nagoya, Sun Yat-Sen University Business School, Chinese University of Hong Kong, Centro Latinoamericano de Administración para el Desarrollo Congress, Universidade de Brasília.

#### 2025

Greater Bay Area Economics Conference (CUHK), Workshop of Theoretical and Experimental Economics — SWUFE (Scheduled), Lisbon Game Theory Meetings (Scheduled), Queen's University of Belfast (Scheduled), Conference of Economic Design (Scheduled), Society for Advancement of Economic Theory (Scheduled).

Inacio Bo C.V. Page 5 of 5